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MORTGAGE COMPANY**
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Editorial
NOTES

Harry Lancaster was a delegate to the convention of Rotary International at Ostend, in Belgium, last Summer, and his article, "My Trip Abroad," in this issue, was written, not for magazine publication, but for private circulation among his friends. But its frank and effective presentation of a 100% American view of Europe suggested that it would interest a far wider circle of

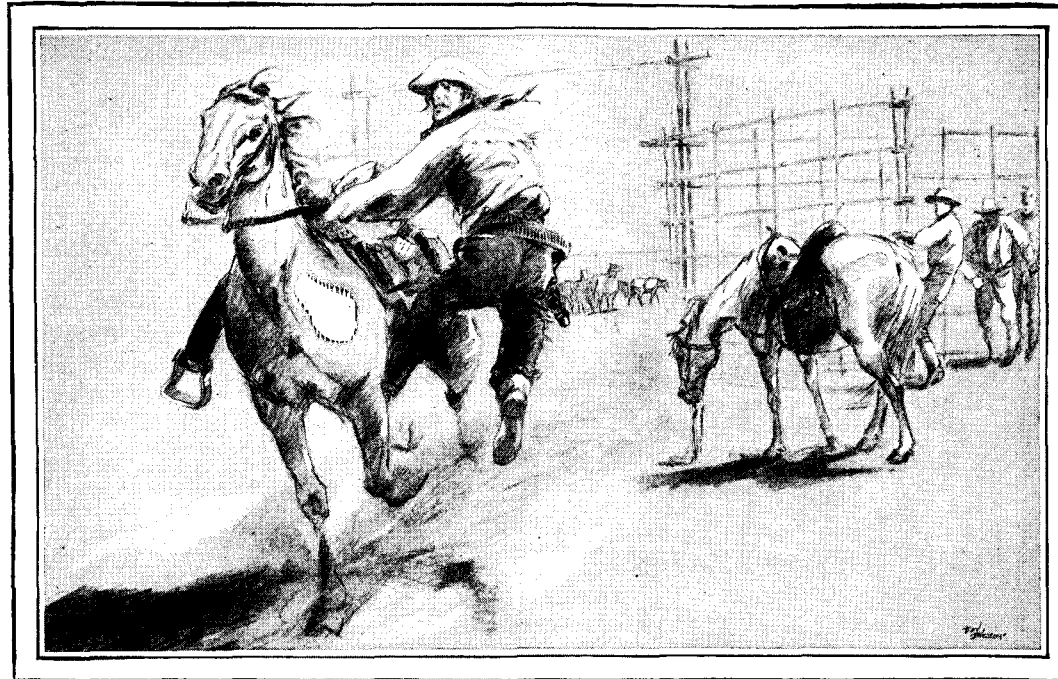


Harry Lancaster

readers. Mr. Lancaster is no author, but a busy business man, with a chain of stores on his hands and many demands upon his time. He had to do Europe hurriedly, but he kept his eyes wide open while he was in motion.

He was born on a farm in Will county, Ill., in 1887, and is thus 40 years old, and at the height of his powers. Educated in the public schools of Kankakee, he went into business on his own at the age of 21, and now owns a large store in the rising town of Du Quoin, and branch stores elsewhere. He is also interested in a number of other live enterprises, and is active in all forward-looking civic undertakings in Du Quoin. "I get the biggest kick out of life," he says, "in rendering any worthy public service without compensation, a spirit that perhaps accounts for the fact that I have a number of regular jobs along this line."

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“Get the message through”

*An Advertisement of the
American Telephone and Telegraph Company*



IN THE Sixties the “pony express” carried the mail over mountain and Indian wildernesses from St. Joseph, Missouri, to San Francisco. The express riders and station keepers won undying fame for getting the message through, regardless of hardship or danger.

Today, in the city of Denver, there is rising on the site of one of the old pony express corrals another splendid structure dedicated to the service of modern message-bearing—the new headquarters building of one of the companies of the Bell System. In fact and in spirit, the

Bell System is the lineal descendant of the pony express.

It is this spirit of responsibility that causes operators to risk their lives by remaining at their switchboards in the face of fire, flood or other great danger. The same spirit calls linemen or repairmen to go out, even at the risk of their lives, to repair the lines in time of accident or storm.

There are no instructions requiring Bell System employees to endanger their lives. It is the spirit of communication that bids them, “Get the message through.”