

Marty gets her first wild taste of the wicked city

The Story Thus Far:

The Story Thus Far: MR. TIMOLEON BUNDY and his four sons (two against a difficult problem when their sister, Martha, anounces that she is through the Family and is going to New York to live her own life. They let her go, promising the they are going into Long Istand real estate in order to make a lot of money. Istand real estate in order to make a lot of money. Istand real estate in order to make a lot of money. Istand stade secause Mortimer Blade's great-great-grandfather seduced the Bundy boys' great-great-grandfather seduced the Bundy boys' great-great-grandfather seduced the Bundy boys' great-saked Marty if he may call on her in New York and she has said yes if he can find her. Se for the in a woman's hotel and meets an attractive girl named Jerry Breen. One afternoon Frouty. Marty awaits the opening of the door with bated breath, thinking that a new life is opening to her.

By CLARENCE JDINGTON KELLAN

VERY tall young man with straw-colored hair revealed himself as the door opened. His face was long, his eyes were gray and likable, and his features were so arranged that always he seemed upon the point of saying something quizzical. He threw wide the door with a gesture and said solemnly, "Advance, Jerry, with friend, and give the countersign."

Unconcernedly Jerry raised her face for his casual kiss. Martha wondered if this were a part of the ritual to which she must submit, but Banks Prouty allayed her apprehension. "You have to earn 'em," he said. "I

don't throw my kisses about. Lots of times I don't kiss girls until the second time I see them. Have you a name or do you travel incognito, and if you pose for the figure I can use you tomorrow morning at nine."

"Her name," said Jerry, "is Miss Bundy, and she doesn't pose, and she's used only to the milder forms of lunacy. Who's coming?"

"An architect who wears a mustache, relapses into heaven, home and mother when he feels the pull of temptation, and who otherwise is a dead loss. Name of Wilson. Elverson Ferris, the writ-ing sport, and a couple of dumb but beautiful girls for scenery. You fur-nish the nerve and intelligence. Come and sit and meet--'

Martha did not catch the name of the man she was to meet, nor did it become clear to her as she entered the lofty but narrow studio with its cur-tained north light. A young man arose from a low sofa sort of thing where he had been sitting, and she caught her breath. It was Mortimer Blade! . . . But no, it was not Mortimer Blade, though they were as alike as two clothes pins except for the eyes. Mortimer's eyes were a steely blue; this young man's were brown and not piercing. But the resemblance was startling, up setting. The name, she thought, sounded French. . . . He was taking her hand in a clasp which was, quite incomprehensibly, reassuring and wholesome. "The name was—" he asked.

"Bundy."

She quivered with "Oh, I hate fury. I despise you! you! You'll leave me alone from this on!"

"Smacks of the Revolution and cocked hats and Yankee Doodle," he said.

"You startled me," she said. "I believe in fairies and ghosts and such things, but I never had any faith in doubles."

"Am I a double?" he asked, inviting her to seat herself on the sofa. "You are most remarkably such," she

"Then," he said, "some man is singu-larly fortunate. May I ask his name?" "Blade," she said. "Mortimer Blade. I've seen him but once since I was a little girl and he was a boy, but if you could change your eyes to blue and sharpen your expression a little you could impersonate him in full sunlight." "Ah!" he said in a tone which seemed

a bit flat. "I wonder if one would wish to? Where does this lucky man inhabit around?"

"Long Island," she said. "A neighbor of ours." "And may one ask," he inquired after

"what a Long Island Bundy is doing hanging around the studios?" She frowned at what

seemed a criticism, but answered without sharpness. "Because one becomes fed up with Long Island Bundys," she said. "And why not studios?"

"It's not exactly dé-butante stuff," he said. "Who's a débutante?"

demanded Prouty. "Look here, Jerry, if your friend is pulling the débutante line, tell her to lay off. It's cold. And wet. We love 'em here for their pretty eyes and fetching ways, not for their family trees or because Papa owns an apartment house in Philadel-phia."

"Mine was the fault," said Martha's companion, coming to her res-cue. "I introduced the hated word and got snubbed for it." "I didn't," said Mar-tha. "But why shouldn't

a débutante come to tea in a studio if a dé-butante wanted to?" "Déclassé," said Jer-ry. "An artist isn't re-

spectable unless he paints portraits and has funny-colored

hangings on his studio wall and wears funny pants and a smock. Art artists are the dregs.'

THE bell jangled and conversation languished until Prouty returned with an ugly man of middle age who needed a haircut, and presented him as Elverson Ferris. Martha was elated. Here was a name! Ferris stood among the upper group of writing men of the country, a distinguished figure. He seemed rather diffident and embarrassed as he entered and was presented, where-upon he took a seat, lighted a cigacette and became abysmally silent. . . A few minutes later two girls arrived, one dark and opulent, with smoldering eyes and a discontented, questing face; eying her with peculiar intentness, the other blond, and vapid in her per-

fections. Then arrived the architect Wilson, a cocky little man with Kiwanis mannerisms. He rubbed his hands to-gether and smiled blandly and seemed

about to break out into an address. "Shake 'em up," said Prouty to the newcomer, "you're barkeep. The neces-sities are in the pantry."

"If I was a rich author," Prouty said as the cocktail shaker came in, "I'd have a silver one. But being a dub artist I go in for the chaster aluminum." "Oh, I don't know," Ferris said.

"Seems as if I heard about an artist getting two thousand a crack for drawings of ladies in silk stock-

ings." "There's where the money is,' agreed Martha's companion. "But how does a fellow

snuggle up to it?' "S a le sm an-ship," said Fer-ris. "One part art and three parts ability to sell it. That goes for all of us."

"But you don't sell. You told me so yourself. Somebody does the dirty work

for you." "Sure. Tompkins. Agent. He's the sellingest man on earth, and the price-gettingest." "Now, I," said Prouty, "can turn out the stuff—if

I can get it to do. I'm good. I ad-mit it. But I hate dickering and

running around to art editors and advertising people. I can't. I'm no good at it."

"Use an agent."

"There ain't no sich animile---not that

amounts to anything. Wish there was." "I'll bet," said Ferris, "that Tompkins cleans up better than a hundred thousand a year in commissions. Of course he handles some good men who command prices."

"Do you mean," asked Martha, "that he sells stories for authors-the way a traveling man sells soap?"

"More so," said Ferris. "And"-she hesitated-"do you think an agent could do the same for artists?" "Sure of it."

MARTHA turned to Prouty. "If you could find someone to do that for you, would you use him?" "You bet."

Martha's mind was busy with an idea... And the idea carried her back to Long Island. It was a solution—if it proved feasible. She would show them -those Bundys-that she was capable; that family backing was not necessary to her. She saw her way now, per-ceived her opportunity, and she wanted to get away and to talk it over. With

Jerry Breen. "You are distrait," said her companion suddenly.

ion suddenly. "I was thinking." "Not allowed. We don't think after office hours. And you've only touched your cocktail. Don't be afraid. It's good gin. Prouty makes it himself." "Haven't you any Scotch?" asked the wanid one vapid one.

The morning after the Beaux Arts Ball," said the dark girl with the smol-dering eyes, "I got fourteen telegrams." This was to the architect.

"I saw you making a large hit."

"I didn't answer any of them," she man in the door might as well have "is Mr. Lame's name? How does he said disdainfully. "I don't like being been the young man who sat by Mar- spell it?" bothered."

"Natalie's being upstage," said Prouty. "She's a very superior per-son who just poses in her spare time while she prepares for grand opera. Besides that she's in love with a man whose wife's always listening for the telephone bell to ring."

"He's been sick for two weeks," Natalie said, "and I've had no way of getting word from him."

"Your morals are punk," said Prouty.

been the young man who sat by Mar-spell it?" tha's side.... It was Mortimer Blade. "It's French," said Prouty. "Spells "Friend to see you, Lame," said

Proutv. Martha's companion was frowning; not disconcerted, but patently annoyed. He arose. "Mr. Prouty, Mr. Blade," he said, and

then presented Mortimer to the others in turn, arriving at last at Martha. "And Miss Bundy," he said. Mortimer bowed. "I told you I would

Mortimer bowed. "I told you I would find you," he said, "but I hardly looked for you here... Oh, we're old friends," he said to Mr. Lame. "Babies together out on Long Island." There was some-thing saturning in his over a be speler. thing saturnine in his eyes as he spoke; something ironical but at the same time inquiring. He did not seem altogether to be satisfied with this method of meeting Martha again. "You men look as much alike as the

it L-a-m-e, and pronounces it Lomme." Jerry stood up and pulled down her short skirt. "I've got to go. Got a dinner date."

"Make him wait," said Prouty. She shook her head. "My line's de-pendability," she said.

"I'll go with you," said Martha.

 $A^{s\ \rm THEY}_{\rm young\ men\ who\ talked\ there\ became}$ silent. One would judge from their faces that the conversation had not been of the most genial, for Lame's features were set and a little pale; Blade's cheeks were flushed as if with anger, and his eyes glittered. They bowed and stood aside.

"Expect me very soon," Blade said to Martha as the door closed after them.

The girls walked down the gloomy corridor to the elevator, and as they stood waiting Jerry asked, "Well, what do you think of the wicked life of the studios?" "I didn't care for the girls, and the

architect seemed rather a flop," Mar-tha said, "but I liked the others. Espe-cially Mr. Lame.

. . And, Jerry, I've an idea. I think there's something in it." "Spill it," said

Jerry. "Establish an agency for art-ists. Sell their stuff as an agent sells an author's work. It'll take some planning and working up, but it's there.... It's—it's more dignified than be-

ing a model." "I'm not so rotten dignified,"

said Jerry. "There's money in it, and a fu-ture."

Jerry consid-ered. "I know a mess of artists," she said, "but how about the other end—the buy-ers?" "That," said Martha, "will be

up to us. There must be ways.'

"Do you mean," Jerry asked, "that you want me in?"

The girls walked down the gloomy corridor. "What do

you think of the wicked life?" Jerry

asked

"It will take two," said Martha. "You know nothing about me."

"What do you know about me?"

"And there you are. . . . Here's the elevator. . . I've got to do something, my dear, and this may be it. . . ." Their hotel was but a few moments'

walk. Here they parted in the elevator as Martha alighted at the lower floor.

Jerry shrugged her shoulders as the door closed and the elevator went on its upward way.

Martha unlocked her door, but paused on the threshold, paused startled, al-most with a sense of premonition. For suddenly two things had clicked into juxtaposition... His name was Lame. And, in the French language, which she had mastered in boarding school and college, the word *lame* signified *blade*. Then Mr. Lame was Mr. Blade trans-(Continued on page 40)

"They're not," said Natalie. "I love

him." "Suppose we go to an expert," said Prouty. thing?" "Jerry, what about this moral

Jerry's big eyes turned upon him; er face was very serious. "I think her face was very serious.

we have a right to do what we want to do very much," she said, "if we can do it without hurting somebody else." "The trouble," said Martha's com-panion, "is that we are so snarled up with each other that we can do almost nothing without affecting someone else." "What I do's my own business," said

the vapid one. "Have you any ideas, Miss Bundy?"

asked Prouty. "I don't like laws," she said.

"None of us do, but we have to obey one of them," said her companion. "I think," she said, "I should let the

occasion decide for me. I might cross the bridge, and I might wade the river." "Suppose," said Natalie, "you were very much in love with a man, and he

loved you---but he was married." "I can't," said Martha, dodging the issue, "imagine being in love with a issue, man."

Again the bell rang, and Prouty went to the door. A masculine voice asked for someone by a name which sounded like Lomme. "He's here," said Prouty; "won't you

come in?"

"Thank you," said the voice, and in an instant a young man entered, fol-lowed by the artist. Martha gasped, expressions of astonishment exhibited themselves on other faces, for the young

Fairbank Twins," said the vapid young woman.

"It's been remarked," said Mortimer Blade. "Personally I don't see it, but it must be there, . . . I'm sorry I've only a minute. May I speak to Lame in the anteroom, or whatever you call

BLADE lingered an instant before Martha. "Have I got to go to all the trouble of hunting you down again," he Martha. "Have I got to go to all the ouble of hunting you down again," he id, "or does this luck do the job for She mentioned the name of the hotel t which she lived." as Martha anguted at the lower floor. "We'll talk it out in the morning," said Jerry. "Got to hurry and dress for a hard night." "Thanks for taking me along this afternoon." said, "or does this luck do the job for me?

at which she lived. "And I may call?" "If you like," she said.

conversation. "They might "It's odd," said Prouty. tion. I think."

may hazard an opinion, like a family skeleton.

Martha frowned. "What," she asked, lated!

"Help yourself," said Prouty.

"I never in my life saw such a re-semblance," said Natalie when the two men had withdrawn for their private conversation. "They might be twins." "No rela-

"It looks to me," said Ferris, "if I

Illustrated by

T. D. SKIDMORE

OU might well have expected to

find it in the innermost recesses of a vault, preserved under glass

and perhaps attended by a liveried manservant. But no; my host turned a page of the album that lay on

his desk, and there it was, a bit of ma-

genta paper about an inch square. Just another stamp in a volume of them-

but the rarest, costliest stamp in all

telic Exposition in 1926 he exhibited in five different classes: General Collec-

tion of United States, Spain, Mauri-

tius, Indian Native and Federatory States, and rarities, receiving first award in each class. There are hun-dreds of thousands of stamps in his private collection, the value of which

totals millions of dollars. Of the rarities listed by C. J. Phil-lips, recognized authority, Hind owns

copies of about 75 per cent of the fifty

rarest, and when you consider that these fifty stamps on the Phillips list

have a total valuation conservatively set at \$400,000, you can see how easily this business of collecting stamps can

Well, there's Arthur Hind at one end

of the philatelic tape

measure. At the other

is your schoolboy with a cheap pocket album

run into money.



and his first 10-cent envelope of assorted stamps. Between them lie a million and a half collectors served by about 2,000 dealers in the United States alone who make their liv-

ing from a hobby that is gaining new enthusiasts at a rate estimated by one of the biggest dealers at 50,000 a year. So far as stamp collect-

ing is concerned this writer takes the attitude of chacun $\hat{a} \operatorname{son} go\hat{a}t$ —which is seven-dollar phraseology for "If That's Your Idea of a Wonderful Time, Take Me Home.

Still-\$40,000 for one

the world. It was the only known copy of the British Guiana one-cent issued in 1856, and Arthur Hind, wealthy manufacturer of Utica, N. Y., paid about \$40,000 (if you include the tax) for it at an auction in Paris. Arthur Hind is the foremost collector of postage stamps in the United States. "Would you mind saying why this diminutive scrap of paper was worth around \$40,000 to you?" "Well," he answered, "in the first At the New York International Phila-

"Well," he answered, "in the first place for fifty-five years it has been conceded to be the only existent copy of that issue. It is a regularly issued stamp and beyond doubt authentic. And it helps to make my collection more com-plete." (He might have added that he had the \$40,000-but he didn't.)

Why Do People Collect Anything?

NCIDENTALLY I asked a well-known dealer later what would be the effect on the valuation of the Hind rarity if

a duplicate were to turn up. "One duplicate," said he, "wouldn't lower the market price at all. It would probably fetch just about the same price. But more than one would cut it down to around \$15,000.

"Any one of the many wealthy collectors who are envious of Hind would jump at the chance to buy the only duplicate, but unless he could buy an equal share in Hind's distinction he wouldn't pay anything like the price that Hind paid."

The story of how Mr. Hind developed into a stamp bug is just the story of how they all get that way only, being financially in a position to do it, he got just a little bit more

so. He began with a small collection purchased because he wanted something to occupy his lonely evenings when he first came to the United States forty years ago to found a plush factory. Now he spends four or five days each week inspecting, listing and cataloguing his stamps. Were he to stop purchasing specimens now, he told me, he would still have five or six years' work ahead of him just sorting, listing and arranging in his albums those he now

has on hand loose. When Hind acquired the British Guiana prize it was reported that he had outbid King George of Eng-land for it. But it wasn't so. His Majesty, although an enthusiastic collector, didn't enter the lists for the world's costliest stamp. The runner-up was an Alsatian named Burrus, who dropped out at \$30,-000.

This stamp was found in 1872 by Vernon Vaughn, then a boy col-lector, in British Guiana. He was searching through some old enve-

You can keep on paying 2 cents for your stamps; or, if you want to do things in a big way, you can pay \$40,000 for one. Arthur Hind did, but it won't carry a letter

By HUGH LEAMY

Still-\$40,000 for one stamp. There must be something in it. So I asked Arthur Hind: lopes in the attic of his home when "Would you mind saying why this he came across the specimen. He wasn't much impressed by it, as it was not a particularly good copy and it was cut octagonally. However, he placed it in his album. Not long afterward, be-ing in need of pocket money, he took it to a dealer who grudgingly gave him six shillings for it, the while impress-ing young Vaughn with the fact that he was overpaving him.

Six years later this dealer sold his entire collection, including the one-cent magenta, to the late Thomas Ridpath of Liverpool, England, for about \$600. Some time afterward Ridpath sold the stamp to Count Philip Ferrary of Paris for a little more than \$600. Count Ferrary died during the World War, bequeathing his stamp collection to the Postal Museum of Berlin. It was seized by the French Govern-

ment, however, and sold at auction over a period of four years. The total amount which was real-



This, costing 2c., is worth \$75. Right (1c.), Hind's \$40,000 prize

ized from the auction was £1,400,000. Now, you can't go out and pay \$40,-00 for a canceled postage stamp 000 without incurring a certain amount of criticism. Mr. Hind got his share of it. The public, which can understand pay-ing fabulage prices for terretries ing fabulous prices for tapestries or paintings or statues, can't quite grasp the idea of any stamp being worth any such sum as that. One English clergyman denounced Hind in a published conceit in which he pictured the manufacturer being interviewed by St. Peter thus

"Have you visited the poor, comforted

the sick, relieved the distressed?" "Well, no, I didn't really have time. But I have here the 1-cent British Guiana for which I paid more than £7,-Guiana for which I paid more than $\mathfrak{s}_{i,-}$ 000. Even His Majesty King George congratulated me personally on having acquired it." "I see. Well, such tiny fragments of paper will burn readily in hell." Incidentally, the color of the stamp



George V, big collector, but only of British issues

from a red aniline dye named after Marshal MacMahon, who won the battle of Magenta for the French in 1859if that means anything to you.

You'd think that the futility of try-ing to achieve so ambitious a collection as Hind's would discourage other collectors from even setting out. But apparently it doesn't. There are three general groups of philatelists. The first specializes in rare or costly issues. The second is made up of dealer-collectors who make a neat little profit out of their hobby. The third consists of the great army of general collectors.

Within these groups there are scores of smaller ones. Some specialize in stamps of a single country. King George, for instance, confines his interest to British postal issues. King Fuad of Egypt prizes stamps of his own country and is known to have a very fine Confederate States collection. Then there are those who want only un-

canceled stamps. And there are philatelists who seek postmarked stamps bearing the date of their birth or marriage or some other occasions of importance to the individual. You can

Probably most people, old or young, when they begin to collect stamps, do so without any idea of making money out of it or achieving collections that shall be the envy and despair of other philatelists. Why they begin is a question that takes you back to the broader one: why do people collect ANYTHING? And beyond remarking that it probably goes back to the magpie, let's leave that to the psychologists.

Blunders Are Money-Makers

 $\mathbf{D}_{ ext{acc}}^{ ext{ESPITE}}$ a popular impression to the **D** contrary, age alone doesn't make a stamp valuable. Many stamps that are quite old as postage adhesives go aren't worth their face value. Mr. Hind, for instance, can tell you of a Utica woman, a widow, who had treasured some mint 2-cent revenue stamps issued in the 60's until quite recently. She believed them to be of enormous value because of their age, but when she was finally forced to seek a buyer for them she found that the catalogue value of such stamps was in question-magenta-takes its name 1 cent each. (Continued on page 47)

Arthur Hind already owns millions of dollars' worth of stamps