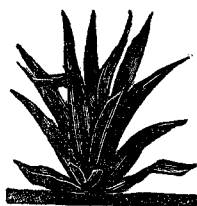


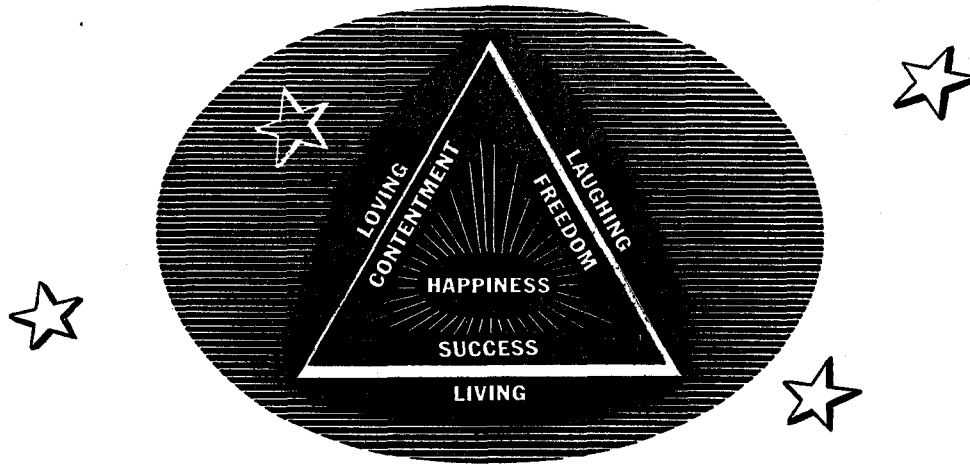
## **A Note to Politicians**

**G**entlemen, let me remind you that liberty is not lost by revolution,  
By the sudden appearance of armed men, the parade of tanks, machine  
guns drumming,  
And the little flowers of men's regard, made out of steel and dynamite,  
Blossoming in the streets. All that comes later,  
Or not at all. We can do without it. Gentlemen,  
It is something else that weakens the freedom in us;  
A worm in the wood, a little flaw in the flute;  
It is this: that we are not sure enough that we want it.  
It is this: that we give it away like bits of an old house,  
For something new, a car, or a peck of potatoes.  
Liberty, yours and mine, is lost by barter  
Before we even begin to know we have lost it;  
By trading a little here, and a little there —  
For instance, the right to make such things as fences,  
And to stand and speak as a man, to honor the truth,  
Or even to do an honest job of work.  
We can always get a price in the market for rights like these;  
There are always some who will sell if we don't want to —  
Sell for food, or for spite, or perhaps most often  
Just for the sake of being one of the boys,  
Brothers by blood, and everyone else stay out of it.  
Gentlemen, let me assure you we lose our freedom  
When men begin to talk and step like their neighbors,  
Even before the guns begin. And as for liberty,  
Or those who want it after the rest have lost it,  
There is always a length of rope or a rubber truncheon.

**Robert Nathan**



# Problems in Living



by **WILLIAM MOULTON MARSTON**

**P**ROBLEMS this month are almost equally divided between job seeking and religion, but the job seekers are more importunate.

Before we talk business, let me give you a good liar story contributed by Edward H. Hibbard, a lawyer in Milwaukee:

"Not long since I asked a woman witness how old she was. She replied, 'Thirty-two years and some months.'

"I immediately asked, 'How many months?'

"The court compelled her to answer, and her reply was, 'Sixty-seven.'"

Some of the FORUM Clinic letters are a good deal like this lady's testimony. They tell only that portion of a problem which is most favorable to the witness. The part they leave out is the fault or shortcoming which actually gives rise to the problem. And that, of course, is precisely what a psychologist must know.

Most job seekers assume that finding work depends on factors entirely outside their own control. But it doesn't. Your success in this, as in other projects, depends mostly on yourself. A considerable number of the millions of unemployed people possess greater opportunities and better qualifications for available positions than those who secure them. The unsuccessful applicants fail, for the most part, because they lack two essential characteristics — a real desire for money and a practical knowledge of what they have to give prospective employers. Nearly all the Clinic letters on my desk reveal one or the other of these deficiencies as the cause of the writers' failures to make money. And both weaknesses can be cured.

Consider, first, some typical variations of the lack of real money desire. Several Clinic letters (W. J. Y., Connecticut; T. G. M., Kansas; F. L. P., Michigan; and others) closely parallel the problem of E. S. R., California, who concludes his statement as follows:

So you see, Doctor, I want money desperately but cannot seem to find a job that I can hold. . . . I lose interest and the job along with it. Please advise me what plan of procedure I should follow to find a permanent vocation. I am badly in need of work since I am married and. . . .

The first step, E. S. R., is to understand the basic psychological principle that *you get what you want* — within the limits, naturally, of your mental and physical capacities. Your body and mind together constitute a high-powered and complicated machine which your controlling desires direct toward favored purposes. Any normal human organism is sufficiently powerful to attain some portion, at least, of the satisfaction which its controlling desire compels it to seek. If you chiefly desire fame, you'll get some of that, even if you have to have yourself arrested to accomplish your purpose. If you want leadership, you will discover some group, no matter how pathetic or insignificant, which you can lead. And, if you want money, money you will get. The total amount of wealth you secure will depend on the relative strength of your money desire and also on the efficiency with which your mental-physical machine functions. But, rest assured, no normal human being is so limited in capacity that he can fail to produce *some* money when a controlling desire directs him toward that end;