

STATISTICS: Achilles' Heel of Government

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OURS is truly an Age of Statistics. In a country and an era that worships statistical data as super-"scientific," as offering us the keys to all knowledge, a vast supply of data of all shapes and sizes pours forth upon us. Mostly, it pours forth from government. While private agencies and trade associations do gather and issue some statistics, they are limited to specific wants of specific industries. The vast bulk of statistics is gathered and disseminated by government. The over-all statistics of the economy, the popular "gross national product" data that permit every economist to be a soothsayer of business conditions, come from government. Furthermore, many statistics are by-products of

other governmental activities: from the Internal Revenue bureau come tax data, from unemployment insurance departments come estimates of the unemployed, from customs offices come data on foreign trade, from the Federal Reserve flow statistics on banking, and so on. And as new statistical techniques are developed, new divisions of government departments are created to refine and use them.

The burgeoning of government statistics offers several obvious evils to the libertarian. In the first place, it is clear that too many resources are being channeled into statistics-gathering and statistics-production. Given a wholly free market, the amount of labor, land, and capital resources devoted to statistics would dwindle to a small

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fraction of the present total. It has been estimated that the federal government alone spends over \$43,000,000 on statistics, and that statistical work employs the services of over 10,000 full-time civilian employees of the government.¹

The Hidden Costs of Coerced Reporting

Secondly, the great bulk of statistics is gathered by government coercion. This not only means that they are products of unwelcome activities; it also means that the true cost of these statistics to the American public is much greater than the mere amount of tax money spent by the government agencies. Private industry, and the private consumer, must bear the burdensome costs of record-keeping, filing, and the like, that these statistics demand. Not only that; these fixed costs impose a relatively great burden on *small* business firms, which are ill-equipped to handle the mountains of red tape. Hence, these seemingly innocent statistics cripple small business enterprise and help to rigidify the American business system.

¹ Cf. Neil Macneil and Harold W. Metz, *The Hoover Report, 1953-1955* (New York: Macmillan, 1956), pp. 90-91; Commission on Organization of the Executive Branch of the Government, *Task Force Report on Paperwork Management* (Washington: June, 1955); and *idem*, *Report on Budgeting and Accounting* (Washington: February, 1949).

A Hoover Commission task force found, for example, that:

"No one knows how much it costs American industry to compile the statistics that the Government demands. The chemical industry alone reports that each year it spends \$8,850,000 to supply statistical reports demanded by three departments of the Government. The utility industry spends \$32,000,000 a year in preparing reports for Government agencies..."

All industrial users of peanuts must report their consumption to the Department of Agriculture... Upon the intervention of the Task Force, the Department of Agriculture agreed that henceforth only those that consume more than ten thousand pounds a year need report...

If small alterations are made in two reports, the Task Force says, one industry alone can save \$800,000 a year in statistical reporting.

Many employees of private industry are occupied with the collection of Government statistics. This is especially burdensome to small businesses. A small hardware store owner in Ohio estimated that 29 per cent of his time is absorbed in filling out such reports. Not infrequently people dealing with the Government have to keep several sets of books to fit the diverse and dissimilar requirements of Federal agencies."²

Other Objections

But there are other important, and not so obvious, reasons for the libertarian to regard govern-

² Macneil and Metz, *op. cit.* pp. 90-91.

ment statistics with dismay. Not only do statistics-gathering and producing go beyond the governmental function of defense of persons and property; not only are economic resources wasted and misallocated, and the taxpayers, industry, small business, and the consumer burdened. But, furthermore, statistics are, in a crucial sense, critical to *all* interventionist and socialistic activities of government. The individual consumer, in his daily rounds, has little need of statistics; through advertising, through the information of friends, and through his own experience, he finds out what is going on in the markets around him. The same is true of the business firm. The businessman must also size up his particular market, determine the prices he has to pay for what he buys and charge for what he sells, engage in cost accounting to estimate his costs, and so on. But none of this activity is really dependent upon the omnium gatherum of statistical facts about the economy ingested by the federal government. The businessman, like the consumer, knows and learns about his particular market through his daily experience.

Bureaucrats as well as statist reformers, however, are in a completely different state of affairs. They are decidedly *outside* the market. Therefore, in order to get

"into" the situation that they are trying to plan and reform, they must obtain knowledge that is *not* personal, day-to-day experience; the only form that such knowledge can take is statistics.³ Statistics are the eyes and ears of the bureaucrat, the politician, the socialistic reformer. Only by statistics can *they* know, or at least have any idea about, what is going on in the economy.⁴ Only by statistics can they find out how many old people have rickets, or how many young people have cavities, or how many Eskimos have defective sealskins — and therefore only by statistics can these interventionists discover who "needs" what throughout the economy, and how much federal money should be

³ On the deficiencies of statistics as compared to the personal knowledge of all participants utilized on the free market, see the illuminating discussion in F. A. Hayek, *Individualism and the Economic Order* (Chicago: University of Chicago Press, 1948), Chapter 4. Also see Geoffrey Dobbs, *On Planning the Earth* (Liverpool: K.R.P. Pubs., 1951), pp. 77-86.

⁴ As early as 1863, Samuel B. Ruggles, American delegate to the International Statistical Congress in Berlin, declared: "Statistics are the very eyes of the statesman, enabling him to survey and scan with clear and comprehensive vision the whole structure and economy of the body politic." For more on the interrelation of statistics — and statisticians — and the government, see Murray N. Rothbard, "The Politics of Political Economists: Comment," *The Quarterly Journal of Economics* (November 1960), pp. 659-65. Also see Dobbs, *op. cit.*

channeled in what directions. And certainly, only by statistics, can the federal government make even a fitful *attempt* to plan, regulate, control, or reform various industries — or impose central planning and socialization on the entire economic system. If the government received no railroad statistics, for example, how in the world could it even start to regulate railroad rates, finances, and other affairs? How could the government impose price controls if it didn't even know *what* goods have been sold on the market, and what prices were prevailing? Statistics, to repeat, are the eyes and ears of the interventionists: of the intellectual reformer, the politician, and the government bureaucrat. Cut off those eyes and ears, destroy those crucial guidelines to knowledge, and the whole threat of government intervention is almost completely eliminated.⁵

⁵ "Government policy depends upon much detailed knowledge about the Nation's employment, production, and purchasing power. The formulation of legislation and administrative progress . . . Supervision . . . regulation . . . and control . . . must be guided by knowledge of a wide range of relevant facts. Today as never before, statistical data play a major role in the supervision of Government activities. Administrators not only make plans in the light of known facts in their field of interest, but also they must have reports on the actual progress achieved in accomplishing their goals." *Report on Budgeting and Accounting*, op. cit., pp. 91-92.

Without Statistics

Bureaucracy Would Wither Away

It is true, of course, that even deprived of all statistical knowledge of the nation's affairs, the government could still *try* to intervene, to tax and subsidize, to regulate and control. It could try to subsidize the aged even without having the slightest idea of how many aged there are and where they are located; it could try to regulate an industry without even knowing how many firms there are or any other basic facts of the industry; it could try to regulate the business cycle without even knowing whether prices or business activity are going up or down. It could try, but it would not get very far. The utter chaos would be too patent and too evident even for the bureaucracy, and certainly for the citizens. And this is especially true since one of the major reasons put forth for government intervention is that it "corrects" the market, and makes the market and the economy more rational. Obviously, if the government were deprived of all knowledge whatever of economic affairs, there could not even be a *pretense* of rationality in government intervention. Surely, the absence of statistics would absolutely and immediately wreck any attempt at socialistic planning. It is difficult to see what, for example, the cen-

tral planners at the Kremlin could do to plan the lives of Soviet citizens if the planners were deprived of all information, of all statistical data, about these citizens. The government would not even know to *whom* to give orders, much less how to try to plan an intricate economy.

Thus, in all the host of measures

that have been proposed over the years to check and limit government or to repeal its interventions, the simple and unspectacular abolition of government statistics would probably be the most thorough and the most effective. Statistics, so vital to statism, its namesake, is also the State's Achilles' heel. ◆

BEING NEGATIVE

E. F. HUTTON

I HAVE A LETTER from the mother of six children. She said she had been "so busy being a mother that I had not realized what was going on in my country."

She could not understand how anybody could look back through history and not see that as soon as people turn to government for hand-outs, "the country soon rotted."

Of course, I agree. History proves that. But so many people appear not to believe history.

I said "appear." Do they really? Down deep, I don't think they do. I believe most of us get more happiness working hard for something we can put our hearts into, than using the ballot as a gun in order to live off the sweat of other people's brows.

I believe the pendulum of public opinion is starting to swing back from "voting yourself rich" toward pluck, elbow grease, self-reliance and honest living.

But it worried this mother of six young Americans, that she was becoming "negative." It bothered her that she was no longer running with the herd.

I wrote her not to be afraid of being negative. For whenever she is negative to something, she is affirmative to its opposite! If she is negative to filth, she is affirmative to soap; if she is negative to loafing, she is affirmative to working.

If she is negative to communism and atheism, she is affirmative to God, church, her children, and her country.

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