### By Eric Lindbom

their syncopated rants from coffeehouses to watering holes, New York City bars became meeting grounds and performance spaces for poets, providing a receptive, artificially jolly crowd that might listen to a stranger ruminate—provided he was loud enough.

The sparks generated when innocent bystanders collide with art justify the creative process. Yet today's

### **POETRY**

New York poet faces monumental pedestrian apathy on street corners (in Washington Square the competition includes skateboarding Evel Knievels able to leap five garbage cans) or the incestuous, preaching-to-other-poets atmosphere of most readings. No wonder wordsmiths turn to performance art, rap or dub (à la Linton Kwesi Johnson) to cross over to a wider audience.

Bridging that gap is a chief concern of Bob Holman, who works in video, writes and directs plays and makes teaching appearances at city high schools. "I don't look at my job as just writing poems on pieces of paper. I'm an activist trying to use poetry to liberate the imagination," he says.

At a reading in New Jersey, Holman traded poems with Rev. Pedro P. Pietri, a self-ordained Hispanic street poet who types short poems onto tiny envelopes, sticks condoms inside and tries to sell them. (A Pietri safe sex haiku: "you and your bottle/ and your smoke/ and your coke/ are cordially invited/ to attend a party/ If you cannot make it/ send your bottle/ and your smoke/ and your coke/ to keep the party going/ until you are/ able to party with us!")

As the two writers unwound with drinks, an idea struck them. "You've got poets in schools, hospitals and prisons—why not in bars?" Holman wondered.

They posed the question—in the form of a grant proposal—to Creative Time, which funds site-specific art projects. The organization, under Project Coordinator Barbra Silver and Executive Director Cee Brown, agreed to underwrite a "Poets in the Bars" series of mostly free readings throughout New York City. The series was created to "celebrate the oral tradition, honoring the poets who are doing it now and looking toward the future."

The last next thing: When Holman sarcastically calls poetry "the last next thing," he's also observing that "poetry has always been a generous and inclusive art." Despite a vast knowledge of the subgenres of American poetry, Holman supports the assimilation of other art forms into poetry. He counts rock'n'roll, Dadaism and Spike Jones among his key influences as a writer.

So it's not elitism that makes him deride "so-called performance art ... a pretentious redundancy." That's just his way of standing up for those



# Speak easy at the live poets society

who dare to call themselves poets (he once described LL Cool J with the "P" word, and the platinum rapper shushed him fast).

"If you scratch the surface of this series, you'll find many ways into poetry other than here's a poem cold—read it," Holman says. Some of the poets who read in the series fuse live music, found sounds and other aural stimuli with the spoken word.

Poetic justice prevailed when Allen Ginsberg opened the series at the Village Gate, a posh West Side jazz club. Ginsberg howled alongside a band that "ran the gamut from [Captain] Beefheart to blues to punk" (Island Records has slated an album of this stuff). Also appearing were Amiri and Amina Baraka, who read with Blue Arc, a jazz quartet that regularly backs them at the Barakas' own Newark, N.J., club. Amina read her poems alongside jazz standards while Amiri's were backed with scat singing and newer, more radical jazz sounds.

Bars were chosen as reading sites for their histories as literary haunts or to honor specific poets. For instance, Holman and Pietro searched for a bar near the Brooklyn docks that inspired Walt Whitman. After Five, a gay bar, volunteered its space. Three gay poets (Roberto Bedoya, Dennis Cooper and David Trinidad)

and one lesbian (Eileen Myles) read to a Sunday afternoon crowd of middle-aged regulars, fans of the poets and walk-ins from the neighborhood. "It was a magnificent reading hearing them speak the unspeakable in this crowd; it swept me away," says Holman.

Liquid sanctuary: A reading at the Lincoln Cocktail Lounge, a Spanish nightclub, was organized in honor of Maggie Smith, who once booked talent for the club Tin Pan Alley, a much-missed Midtown forum for ear-ringing rock bands, poets and other malcontents. Four poets Smith admires were picked to read (Kofi Natambu, Safiya Henderson-Holmes, Kimiko Hahn and Sharon Shively).

A similar homage, this time honoring a bar, was set at The White Horse, liquid sanctuary for Dylan Thomas and Thomas Wolfe, as well as Norman Mailer before his migration to Brooklyn. A big turnout required outdoor speakers that blasted the words of four Greenwich Village poets onto the street. Tuli Kupferberg, a member of The Fugs, a subversive hippie rock band close to Frank Zappa's heart, read with Bernadette Mayer (a poets' champion who regularly organizes readings in the Village). In deference to the once-boho, now gentrified East Village, the Nuyorican Cafe, formerly a vital poets' space, re-opened for a one-shot reading. Holman wants to re-establish it as a nightly poetry club that doubles as an educational facility by day.

Series attendance was high despite scarce press coverage (the day Ginsberg read, the New York Times ran a typically academic piece on Yeats; too bad the series wasn't called Dead Poets in the Bars). More importantly, Holman claims more than half the attendees weren't regular poetry listeners. The learning experience extended to several of the poets who had never read in a bar before. Some adjusted better than others.

"At St. Mark's Church," says Holman, "it's so quiet that what a poet might take as thunderous disapproval is actually love between an ear and a word. My definition of a bar poet is someone who can stand next to the cash register while it rings up the mugs of beer, and whose voice rises above the splash of ketchup."

**Not high, and dry:** A sobering atmosphere characterized the reading I visited. The fact that seltzer was the beverage of choice didn't help. Perhaps a drink minimum should have been imposed for aesthetic reasons.

Still renowned as the bar that brought painters and poets together, the Cedar Tavern once attracted abstract expressionists like Franz Kline and Jackson Pollock, who drank with Jerome Rothenberg and LeRoi Jones (who later changed his name to Amiri Baraka). The scene blossomed under the guiding hand of Museum of Modern Art curator Frank O'Hare.

The mix of poets who read at the Cedar bore out Holman's theory that success as a bar poet can hinge more on performance charisma than the depth of verbal expression. With Jeff Wright the problem was timing. Wright, who edits a magazine with a poem as its centerfold, makes conversational phrases evocative ("Going on a trip? What to take? Valium"; New York is a "plunger of tears" where "the fabric of society unwinds"). However, he

# "You've got poets in schools, hospitals and prisons—why not bars?" wondered writer Bob Holman.

paused after each pearl, waiting for a reaction. What he heard was a smattering of applause or a forced giggle.

Conversely, Don Lev, a twitchy Tevye with a Borscht-belt comic's delivery, seemed bar-born. A Village fixture for decades, Lev's long-suffering self-deprecation proved as endearing as his words. Rising to the spirit of the occasion, he reminisced about a solipsistic drinking buddy ("I miss John; now I have

no one not to talk to") and his personal drinking problem ("a bar is so much like a woman I sometimes worry").

Nasty Mead whine: Taylor Mead clearly enjoyed his celebrity bar privileges, fueling himself on Bacardi and Cokes. Another ex-Warhol scenemaker who makes a living from name-dropping, Mead pens tomes about his decadent past. He describes himself in the third person, as if uttering his fearsome name invokes an automatic amyl nitrate buzz. I'd scoff if this wasn't the '80s, the decade I'll always remember as the time when nothing fun was fun anymore. So Meade's precious ramblings have historical value, though he's not half as funny as Ondine—king of the Warhol queens.

Mead struggled through a tedious chapter of an episodic autobiography, skipping anything jucier than a reneged dinner invite from his favorite starlet, Beulah Bondi. He was better served just blurting out shards of imagery ("Eight million bucks is all I need for my junkie friends") and possessed a weird aptitude for boom-box osmosis; he kept turning his radio on at perfectly appropriate moments during commercials or Muzak ditties to intro each of his disclosures.

More deliberate in his sampling, Kenward Elmslie closed the reading armed with stacks of perfectly synchronized cassette tapes. The tapes, featuring music arranged by collaborator Steven Taylor, helped Elmslie realize his own theatrical vision of poetry, even though he only played snippets of Cajun music or a guitar ballad.

Artists who litter their resumes with slashes (painter/director/musician/thinker/masochist/etc/etc.), reflect our generalist era. Forget the glib nomenclature and call Elmslie a thespian. He writes and acts out his poetry, plays and librettos, and his pieces are operatic in tone, amplified by his quivering delivery. Elmslie mixes fear and joy with the same walking-on-eggshells trepidation as Pere Ubu's David Thomas. Though many poets are constipated by self-absorption, Elmslie is full of voices. A bar seems too tiny for Elmslie; he has enough ideas to fill an ampitheater.

While his presentation is "big," he compartmentalizes and subdivides his thoughts rigorously. Elmslie chronicled an "A-to-Z alphabetical crawl" through "26 bars" (the title of a collection of his writings). One piece was merely his rendition of the table of contents of a fictional poetry book. Detail freak that he is, Elmslie even invented the index of first lines: "Cranberry juice and V-8 come with the territory," "It riles me when an attractive woman says shit." Melding music and minutiae, Elmslie never failed to enthrall.

All four poets at the Cedar Tavern, and the rest of them throughout Pietri and Holman's series, showed there are infinite modes of poetic delivery—and more than one way to work a bar.

Eric Lindbom is a New York writer.

IN THESE TIMES JUNE 7-20, 1989 21

## **Petroleum**

Continued from page 3

tion is "too burdensome" for the oil industry and too expensive for the consumers who rely on the industry.

Willie Fonteneau, an environmental specialist in the Louisiana State Attorney General's Office, rejects this contention.

Fonteneau, who says that at least one-third of his state's Superfund sites were created by the oil industry's "non-hazard-ous" drilling wastes, concedes that a lifting of the exemption will create a very immediate and visible expense to many oil producers. But he says the short-term cost of properly managing the waste at its source "will be much, much less expensive" than the less visible, long-term costs of dealing with drilling waste once it has seeped into aquifers, entered the food chain and poisoned the human population.

Jim McNeill is an In These Times intern.

# WEST LAFAYETTE, IN May 25-June 11

C

Registration is now underway for the Conner Center tour to the Soviet Union, October 2-17, 1989. The tour will stop in Leningrad, Tallin, Minsk, Moscow and Zagorsk with special focus on the Christian community. The program will explore the theme of theology of worship with the Russian Orthodox, Baptists and Methodists. For more information contact Don Nead, Conner Center for U.S.-USSR Reconciliation, 320 North St., West Lafayette, IN 47906, (317) 743-3861.

# NEW YORK June 8-17

THE NEW YORK MARXIST SCHOOL
THURSDAY, JUNE 8—Media, Education & Empowerment; Steve Brier, Chris Bratton; 8 p.m.
FRIDAY, JUNE 9—Education & Equality; Stanley Aronowitz, Barbara Omolade; 8 p.m.
SATURDAY, JUNE 10—Fred Frith, 8 p.m., \$6.
SUNDAY, JUNE 11—Poems of Everyday Life, 2-5 p.m., \$3.
FRIDAY, JUNE 16-Race & Class in the U.S., Noel Egnatiev and others T.B.A., 8 p.m.
SATURDAY, JUNE 17—Performance by HOOPLA, 8 p.m., \$6.

12th national Intensive Summer School, with Harry Magdoff, Ralph Miliband and others T.B.A. Monday, July 10-Friday, July 21. \$200. Limited scholarships available. NYMS, 79 Leonard St., NYC 10013. Unless otherwise listed, admission is \$5. Information: (212) 941-0332.

### June 9

Ron Daniels, former director of the National Rainbow Coalition, will speak on "African-American Empowerment and the People's Movement of the '90s" at a reception/forum for Frontline's 6th anniversary. 7 p.m., \$10, Casa de las Americas, 104 West 14th (6th Avenue), Manhattan.

# CHICAGO June 17

Soweto Day 10-K Walkathon, with proceeds going toward the legal and medical expenses of political detainees and their families in South Africa. Registration begins at 9 a.m., at the Hayes Center, 4859 South Wabash. For pledge forms, more info, call the Chicago Committee in Solidarity with Southern Africa (427-9868) or Church World Service (953-2767). The walk will be followed by a Soweto Day rally at the Hayes Center at 1 p.m. Rally is sponsored by the Illinois Labor Network Against Apartheid. For rally details, call 583-6661.

### June 17

D

The Illinois Campaign for Choice presents "A Rally for Choice" Saturday, 2 p.m., Daley Plaza, Dearborn at Washington. Several thousand women are expected to demonstrate that the American public will not accept a return to back-alley abortions. The Illinois Campaign for Choice is a coalition of more than 50 organizations statewide, including the Chicago Catholic Women, American Jewish Congress and the Women's Bar Association. For more information call 427-7330 or 922-0025.

### June 23

"A Rally to Abolish the Death Penalty," sponsored by Amnesty International USA at 4 p.m. in the Daley Center Plaza at Dearborn Ave. and Washington Blvd. Over 1,000 Al USA members, in Chicago for the 14th Annual General Meeting, will be there. Speakers, balloons, buttons, inspiration. For more information call (312) 427-2060.

# PITTSBURGH June 15-22

Marxist Literary Group presents Institute on Culture and Society. Featured speakers include Gayatari Spivak, Fred Jameson, Samuel Delaney, Denis Brutus, Page DuBois, James Berlin, Alan Wald, Stanley Aronowitz, Barbara Harlow and Michael Sprinker. For more information call or write: Paul Smith, English Dept., Carnegie-Mellon University, Pittsburgh, PA 15213, (412) 268-6447.

# LOVELAND, OH June 24

Grailville presents the third of four "Saturday Special" workshops — Using Goddess Symbols: In Words and In Dance. An exploration of the beliefs and practices honoring goddess figures in different cultures and the feminine principle. Participants will share in movement, dance and ritual related to concepts of sacred space. Sally Walton is a consultanty trainer in stress control and cross-cultural adaptation and author of *Awakening the Inner Dancer*. For registration and additional information contact Grailville, 932 O'Bannonville Rd., Loveland, OH 45140, (513) 683-2340.

### SANTA BARBARA, CA June 30-July 4

"Toward a Postmodern Presidency: Vision for a Planet in Crisis," featuring Steve Allen, John Cobb, Richard Falk, David Griffin, Wes Jackson, Ynestra King, Frances Moore Lappé, Amory & Hunter Lovins, Joanna Macy, Douglas Sloan, Jim Wallis, Roger Wilkins. Call (805) 965-6638 for brochures.

# CENTRAL AMERICA July-August

Witness for Peace faith-based delegations. New England to El Salvador and Nicaragua, July 25-Aug. 12: Don & Anna Sibley, RR 2 Box 168, Sebago Lake, ME 04075, (207) 892-7446. National Delegation to Mexico and Guatemala, July 26-Aug. 12: Betsy Crites, 1414 Woodland Dr., Durham, NC 27701, (919) 688-5049. Michigan/Wisconsin to Guatemala and Nicaragua, July 30-Aug. 17: Marian Fredel, 1410 Drake St., Madison, WI 53711, (608) 266-6852. All delegations have space available. Contact local coordinators directly for details. Eight more delegations available for 1989 – contact Lucy Harris, P.O. Box 567, Durham, NC 27702, (919) 688-5049.

# NORTH HAMPTON, MA August 10-13

The Center for Popular Economics is holding a conference on Progressive Economics in the 1990s. Aug. 10-13, in North Hampton, Mass. Includes workshops by CPE economists and activists on a wide variety of topics. Designed for activists and educators. No previous economics training needed. Call (413) 545-0743 or write CPE, Box 785T, Amherst, MA 01004.

# MIDDLE EAST Sept. 23-Oct. 10

"A Pilgrimage of Peace," a Middle East study tour sponsored by New Jewish Agenda of Santa Fe, N.M. A unique opportunity to meet Israelis and Palestinians who care about peace and work together to overcome differences. 1989 cost \$2,000 inclusive from New York. Contact: Arline Goldberg, Rt. 14, Box 257, Santa Fe, NM 87505, (505) 471-4861.

# MANAGUA, NICARAGUA November 2-11

7th Annual North America-Nicaragua Health Colloquium; November 2-11, 1989; Managua, Nicaragua. Unique opportunity for technical and personal exchange with wide range of Nicaraguan health workers. Includes teaching, fact-finding, tours. Contact: CHRICA, 347 Dolores #210, San Francisco, CA 94110, (415) 431-7760.

# Lover's Credo POEMS OF ROMANTIC LOVE

By Corliss Lamont

At the age of 87, Dr. Lamont, a standard philosopher, re-issues his slender book of eloquent and exuberant verse that provides an antidote to today's pervasive vulgarization and debasement of sex relations.

"The bliss of sexual and spiritual love, the beauty of the loved one and of Nature, the loneliness and ironies of lost romanos are gracefully conveyed in these meticulously structured poems."

—The Booklist American Library Association

"Corliss Lamont, bored with pornography and that letter words, has shown that one can speak candidly of the delight of tenderness, passion, exaltation and lasting comradeship of two people in love without resorting to coarseness. The title poem, 'Lover's Credo' is expecially appearing... This little volume should please lovers of nit ages.

The Atlanta Journal

Bernard Grebanier, Professor of English Literature, states: "It is a joy to come upon Corliss Lamont's Lover's Credo, where the holy sexual communion of man and woman in love is given its due. ... Mr. Lamont's age is irrelevant; he has a heart that can never grow old."

\$5.00 at your bookstore or \$6.00 postpaid direct from: WILLIAM L. BAUHAN, PUBLISHER DUBLIN, NH 03444

### **HELP WANTED**

COMMUNITY JOBS, socially responsible job opportunities. Subscribe to the only monthly nationwide listing, covering peace & justice, civil rights, unions, consumer advocacy, organizing, social work, and more, \$12/6 issues, COMMU-NITY JOBS, Box 1029, 1516 P St. NW, Washington, DC 20005.

NPRC is seeking a CANVASS DIREC-TOR to operate a part-time canvass in Montna. Employment is temporary (for duration of canvass) or could become a year-round permanent fundraising position. Previous experience, commitment to family farm and environmental issues essential. Willingness to travel, communication skills and teamwork ability also required. Recruit, hire, train and manage canvass staff; determine schedule; develop materials; participate in non-canvass staff meetings. Salary is negotiable (base salary plus commission). Send resume, writing sample and three references to Teresa Erickson, NPRC, 419 Stapleton Building, Billings, MT 59101, (406) 248-1154.

FUNDRAISER, American Friends Service Committee. Quaker organization for non-violent social change; U.S./ international peace and social justice programs. Chicago-based position. Requires interpretation of Quaker values and AFSC programs to individual donors and foundations. Ability to travel monthly. Strong interpersonal, written/oral communication skills. Organizational ability a must, grant-writing experience desirable. Applicants considered without regard to race, sex. religion, sexual preference or disability. Send resumes to Holly Brown, 59 E. Van Buren, Suite 1400, Chicago, IL 60605, by June 30, 1989.

THE TIME TO ACT IS NOW! Reports on the Alaskan oil spill, the sinking of the Soviet sub with two nuclear reactors aboard, Japan's taking of 240 minke whales all point to one thing: that the time to act on the issues facing the world's environment is NOW. Greenpeace Action intervenes physically but peacefully on these and other environmental issues, as well as employing grass-roots organizing techniques to build citizen organization against shortsighted policies. Join our canvass staff for the summer, or permanently. FT/PT

C

A

available. Hours 2 to 10 p.m. In Minneapolis, call Jackie, (612) 874-0320. In Chicago, call Kerri, (312) 666-3305. In Ann Arbor, call Scott, (313) 761-1996. In Madison, call Rick, (608) 251-2661. In Cincinnati, call Beth, (513) 281-4242. EOE.

GOVERNMENT JOBS! Now hiring in your area, both skilled and unskilled. For a list of jobs and application, call (615) 383-2627, Ext. P774.

ATTENTION - HIRING! Government jobs - vour area. \$17,840-\$69,485. Call (602) 838-8885, Ext. R7724.

ATTENTION: Earn Money Reading Books! \$32,000/year income potential. Details, (602) 838-8885, Ext. B7724.

LITIGATION DIRECTOR at public interest law firm. Responsible, in consultation with the General Counsel, for strategy decisions, assignment of workload to attorneys and support staff and general management of litigation department. Minimum 5 years experience in all phases of federal litigation. Salary \$30,000. Send resumes and two writing samples to Lanny Sinkin, Christic Institute, 1324 N. Capitol St., Washington, DC 20002.

OCCUPATIONAL HEALTH INVESTIGA-TOR for small Philadelphia consulting firm serving labor unions, labor lawyers and others working to promote safer and healthier jobs. Industrial hygiene or related field and/or union health and safety experience required. Good benefits, flexible scheduling in an informal working environment. Salary \$25,000-\$30,000. Send resume to OHCS, Inc., 717 Bethlehem Pike, Suite 1F, Erdenheim, PA 19118.

Experienced JOURNALIST wanted to fill assistant managing editor position at IN THESE TIMES. Duties include extensive copy editing, rewriting, manuscript selection, headline writing and some secretarial duties. Must relocate to Chicago. Starting salary \$17,500, good benefits.

Send resume and cover letter (clips are welcome) after June 19 to: Sheryl Larson, Managing Editor, IN THESE TIMES, 2040 N. Milwaukee, Chicago, IL 60647.

F

### **PUBLICATIONS**

S

S

GAY COMMUNITY NEWS. Since 1973, the only national newsweekly covering lesbian and gay life and liberation. Each week GCN brings you the liveliest mix of news, analysis and entertainment around, as well as a monthly Book Review Supplement and special issues on topics ranging from new gay male performers to lesbian safer sex. 1 year, \$33; 6 months, \$20. GCN Subscriptions, 62 Berkeley St., Boston, MA 02116.

The LOCAL ENDEAVOR "Planetary News Advocating Personal Involvement" is an eclectic monthly publication featuring articles concerning environment, peace issues & organizations, human & animal rights, children & family, poetry and more! Presented in a solution-oriented light, enabling readers to become directly involved. Send \$1 for sample issue to: P.O. Box 347, N. San Juan, CA 95960. "Informative, responsible media, worth supporting.

RADICAL TEACHER. A socialist and feminist journal on the theory and practice of teaching at all levels. Recent issues about racism, women's studies, education in revolutionary societies, standardization. \$8/year. Radical Teacher, Dept. T, P.O. Box 102, Cambridge, MA 02142.

PROOF JESUS FICTIONAL - \$5, Abelard, Box 5652-J, Kent, WA 98064. (Details: SASE).

### **EDUCATION**

LEARN SPANISH IN GUATEMALA. Family living. CASA, Box 11264, Milwaukee, WI 53211, (414) 372-5570.

### BOOKS

EXTENSIVE LABOR HISTORY COLLEC-TION. Also Adult Education and Worker's Education. Scholarly, trade, many rare. Catalogue for \$1.50. LINDSAY AND ASSOCIATES, P.O. Box 4193, Chico, CA 95927-4193

©1489 BY

### TRAVEL

D

Е

S

HITCH A RIDE TO EUROPE ANYTIME on a commercial jet for no more than \$160 from the East Coast, \$269 from the West Coast, or \$229 from anywhere else. For details, call AIRHITCH, (212) 864-2000 or write 2901 Broadway, Suite 100, NYC

MEXICO. Spanish - Culture - Tours. Escuela Azteca: summer, Cuernavaca. Live with a Mexican family. Study with Professor Ross Gandy (Marx and History, Mexico 1910-1982). Simple Spanish, visual aids. Aztecs. Mayas, Juarez, Mexican Revolution. Tours of pyramids, revolutionary murals, \$170 each two weeks. Brochure: Escuela Azteca, Rio Usumacinta 710, Cuernavaca, Mexico. (73) 15-

YUGOSLAVIA, HUNGARY, POLAND. Join IN THESE TIMES Eastern European commentators Magda and Kenneth Zapp for an exploration of social change, history, culture and cuisine. August 3-24. \$2,900 from Twin Cities. (612) 297-4701.

#### **ORGANIZATIONS**

BERTRAND RUSSELL SOCIETY. Information: ITT, RD1, Box 409, Coopersburg, PA 18036.

### REUNION

MISSISSIPPI 1964. FREEDOM SUMMER **VOLUNTEERS / SNCC & CORE STAFF** please contact Robbie Osman, 6459 Erwin Court, Oakland, CA 94609, (415) 547-6696, about 25th Anniversary Reunion in California on June 17.



Postcards and T-Shirts for the Overqualified!

"AMERICA IS LIKE A MELTING POT—THE PEOPLE AT THE BOTTOM GET BURNED AND THE SCUM FLOATS TO THE TOP"



Philosophy, psychology, cats, American Leftists (gulp!) and much more lampooned by Jennifer Berman.

For your almost free catalog of goodies, please send 75¢ in stamps to: Humerus Cartoons • Jennifer Berman P.O. Box 6614 • Evanston, IL • 60204-6614

Join Ralph Miliband, Harry Magdoff and other Marxist scholars and activists from around the world for the 12th National Intensive **Summer School** 

Mon July 10th-Fri July 21st. Weeknights 6:30 -9:30 pm: Saturday 9-5 pm

An opportunity to immerse yourself in Marxist theory and meet activists from all over the U.S. and the world.

Areas of study include Marx's Theory of History, Science, Society and the Individual, Marx's Capital, and

U.S. Capitalism and Working Class Politics.

Cost \$200. Limited Scholarships Available For information call (212) 941-0332

### **PERSONALS**

CONCERNED SINGLES NEWSLETTER links left singles, nationwide. Free sample. P.O. Box 555-T, Stockbridge, MA

NATIONWIDE SINGLES PHOTO MAG-AZINE. Send: name, address, age. Send no money. Exchange, 1817 Welton, #1580-BA, Denver, CO 80202.

THE MAN WHO WOULD HAVE BEEN A CAPITALIST...except he got caught... needs a letter. Please write: Patrick Earl, #20149-148, Box 1000-USP, Lewisburg,

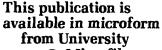
BLACK WRITER POET in dire need of communication/correspondence. Clarence Jones, 87A7347, Shawangunk Correctional Facility, Box 700, Wallkill, NY

### **UNION BUTTONS**

"i WON'T SCAB" - \$25 per hundred. Coughlin, 1640-D Hearst, Berkeley, CA

### HEALTH

DISCOVER HOMEOPATHY FOR FREE! Safe, effective natural drugs. SASE: Homeonathic Educational Services, 2124G Kittredge, Berkeley, CA 94704.





Name	
Company/Institution	
Address	
City	



### Fight Apartheid! Support Nicaragua!

Engineers, Technicians, Translators, Computer and Health Professionals, Mechanics, Skilled Tradespersons Flourist recommendation in the control of the contr

## NICAPAGLIENSE DE ESPAÑOL All Nicaragna is a school! ASPANISH LANGUAGE, POLITICAL & CULTURAL

STUDY CENTER IN MANAGUA, NICARAGUA

 Study Spanish four hours daily at all levels · Live with a Nicaraguan family

- Meet with representatives from government
- institutions and mass organizations Visit cooperatives, community projects and
- attend cultural events
- Year-round sessions

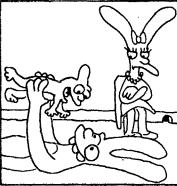


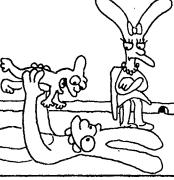
LIFE IN HELL

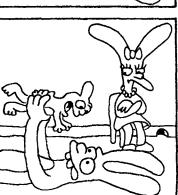
LIFEIN HELL

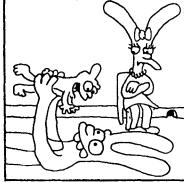
# HOW TO CHEER UP A DISGRUNTLED NEW MOTHER

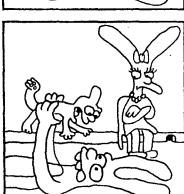
A SAD BUTTRUE STORY

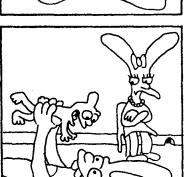


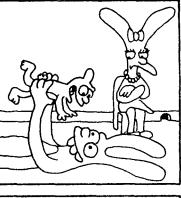




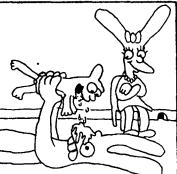


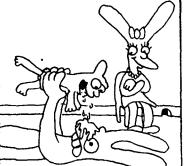






٤







same, only different. As one studio executive put it, if sequels don't sell, then this is the summer we'll find out. Watch for Ghostbusters II, Karate Kid III, Star Trek V: The Final Frontier, the new James Bond film License to Kill and, of course, Indiana Jones and the Last Crusade. The long-awaited Batman isn't exactly a sequel, but it is a second take on a pop culture legend. Peter Pan, being re-released by Disney, isn't a sequel either, but it, too, has put down deep and tangled roots

into the pop culture landscape.

Filling the abyss: Other big-budget films, such as The Abyss, Casualties of War and Dead Poets Society, are counting on sequel exhaustion to pick up customers. But the offbeat, the independent, the low-budget films (the kind honored in the just-finished Cannes film festival where American independent work took the honors), have largely been pushed aside. The big-budget summer sequels typically have guaranteed 10-week runs in the major theaters, which increasingly are owned by the major studios.

Still, the studios wouldn't give their big-ticket items such a priority if they didn't sell. And audiences love a sure bet. Historically sequels make about 60 percent of the original's gross. When you figure that Ghostbusters cleared \$200 million, that's a fair bit of change. Let's face it—in the summer, films are movies, not an art but a toy for the overheated mind and body. They're not making sequels of Last Year at Marienbad, now, are they?

Summer's the season for a potential hit; around 40 percent of annual box office comes in the summertime, with a hefty chunk of the rest centering on holidays. The era when people **24 IN THESE TIMES JUNE 7-20, 1989** 

went to the movies every week is long gone. Movie-going patterns now reflect a nation full of two-worker families, with everyday leisure time in short supply.

than a seasonal diversion.

But the sequel glut this year is making some marketers nervous. More than half a billion (yes, billion) dollars has been sunk into this summer's big-ticket movies. So the heaviest marketing guns have been drawn, and expert studies have been conducted to target audiences in an attempt to make the sequel a cross-commodity experience, one that moves out of the movie theater and into your life. In fact, the biggest spectacle in Sequel Summer may be the war of the marketers. (And in an era when "California raisins" products out-gross the raisins they were intended to promote, the financial clout of merchandizing tie-ins can't be ignored.)

Anyone who can still remember back to 1978 in the movies will recall that Superman hit the cross-sell big time with comic books, toys and in-store promotions. It wasn't just a smart marketing move but a symptom of conglomeration. Under the Warner umbrella were both the film studio and DC Comics, as well as Warner Books. (Since then, of course, Warner Communications and Time Inc. have merged; see In These Times, March 29.)

Licensing of commodities associated with movies is now a sophisticated business with its own trade conventions and magazines. And studios have become pieces of ever-more-

baroque corporate conglomerates. It shows in the ubiquitous promotions and licensing deals for Sequel Summer.

Oh, yeah, there are the trailers, the in-store stand-ups, the junkets. And record-high TV advertising budgets, which not only try to nudge viewers off the couch and into the theaters but also leave a memory residue for videocassette rental time. (The VCR revolution has been very, very good to sequels, since videocassettes keep original movies in the public mind long after they leave the theaters.) In cable TV, MTV is taking the lead with promotions, including ones that offer the chance to win the Ghostbusters Ectomobile and a Batmobile replica.

Indiana wants me: You won't be safe from the sequel specter when you leave the house, either. To lure the food shopper, supermarkets and convenience stores will be full of Indiana Jones-Pepsi Cola sweepstakes offers (win a trip to Venice!). On other shelves Fuji Film and Ralston Purina both have tie-ins with Indiana Jones, and Peter Pan peanut butter and Wonder bread are both co-sponsoring promotions with (of course) Peter Pan. At the fast-food joints Indy's got Hardee's, and Peter Pan claimed

You can also wear your favorite sequel affiliation. For the sporting look (Banana Republic, move over), try Indiana Jones Stetson hats and clothes. Or, in the slightly more fey line, check out Batman, Ghostbuster and Peter Pan cossoundtracks are hitting the music stores.

But even in pop commodity cross-feeding there is a point of diminishing returns. "You don't want to overcommercialize," Columbia's marketing director told the Los Angeles Times. "The idea isn't to meet someone who says, 'Well, I bought the cookware, but I don't want to see the movie."

Even if they do, of course, the profits trickle back to the conglomerates with a grip on the movie images. Some links are tighter than others. Columbia's Ghostbusters II's tie-in with Coca-Cola is a natural, since Coke owns a controlling interest in the studio. Warner owns the Batman character in comics as well as the movie. And Warner Bros. records expects to do well with Prince's soundtrack, as well as a separate original song, "Batdance.

With cross-marketing on a scale like this, and with entertainment conglomerates rapidly becoming behemoths, it's no wonder that American popular culture assumes a cartoonlike quality, bounding out of our TV sets and fastfood containers. And it's not just entertainment; it's culture. In fact, it's going right into your national museum. Indiana Jones' brown fedora and leather jacket have just been donated to the Smithsonian's National Museum of American History, where they'll snuggle up to Judy Garland's slippers from The Wizard of Oz and Tom Selleck's Hawaiian print shirt from Magnum P.I.

So when you register to get your Indy Jones "adventure packet" at the local 7-11, just remember, it's not just movie hype; it's a little piece of your cultural history in the making.

©1989 Pat Aufderheide