

Steel ingot being taken from reheating furnace preparatory to rolling into rails

## Rails and Research

THE New York Central Lines have placed orders for 172,400 tons of heavy open-hearth rails for 1922 delivery, enough to lay a new single track from Chicago to New York. In 1921 more than a thousand miles of rails were replaced.

In the New York Central research laboratories, out of the experience of never-ending road tests, has been developed the highest type of rail used in this country.

This search for absolute dependability in rails, to carry the weight of more and more powerful locomotives and heavier trains, insures the safety and comfort of the millions of passengers who ride each year on the New York Central Lines.

The rail ingots are made on precise physical and chemical specifications. From the time the ore enters the furnaces until the rails emerge from the great rollers, every step in the process is in conformity to the most rigid scientific requirements and under the eyes of New York Central rail experts.

When fabricated, the rails are subjected at the steel mills to exacting tests in machines of scientific precision. These tests are for the purpose of making certain that the finished rails are as nearly flawless as it is humanly possible to make them, and will withstand the strains of the heaviest traffic.

The 1922 rail order is an important part of the program undertaken by these Lines that they may efficiently perform a maximum share of the work of national transportation.

## NEW YORK CENTRAL LINES

BOSTON GALBANY ~ MICHIGAN CENTRAL ~ BIG FOUR ~PITTSBURGH \&LAKE ERLE KANAWHA \&MICHIGAN - TOLEDO \& OHIO CENTRAÏ- AND THE NEW YORK CENTRAL-AND-SUBSIDIARY LINES,

## BY THE WAY

BiG department stores try to be absoIutely truthful in their advertising. An instance is pointed out in a new book called "The Romance of a Great Store." An advertisement featured coats for small boys at $\$ 8.74$. These were advertised as "wool chinchilla," and so potent was the appeal that by ten o'clock on the morning when the advertisement appeared the entire stock of nine hundred coats was sold. Then one of the store executives discovered that the coats were not all wool and things began to hum. The big boss said "wool" means "all wool" except where it is clearly specified that the garment contains cotton. Another advertisement was inserted the following day in the newspapers. It apologized for the misstatement and said, "We would deem it a favor if our customers would bring in these coats and accept a return of their money." But out of the nine hundred coats only two were returned, for the customers realized that they were getting good value for the price charged.

Belgian industries, hard hit by the war, are slowly coming back. An example is that of the "Wagons-Lits," a company which controlled almost entirely the international sleeping car business in Europe before the war. Many of its cars, which were replete with devices for the comfort and safety of passengers, were confiscated by the Germans when the war began. These ill-gotten gains have lately been restored, according to the "Railway Gazette" of London, and the company's business is approaching its pre-war proportions.

The trouble with communism as a social system has rarely been more tersely set forth than in the following extract from an article on Russia in the "Chase Economic Bulletin:"

The great advantage of a system of private enterprise, where a large number of competing firms conduct the business of the country, over a unified communistic system is that less ability is required to make it work right. A communistic system, undertaking to control the industries of a country, must be guided by a central brain of such extraordinary grasp and power that it can visualize the industrial situation as a whole, and can work out the co-ordinations required to keep things in proper proportions. Under a capitalistic system, industry is kept in proper proportions by the automatic regulations which market prices supply.
"A subscriber wants to know what we think of the proposed deal between Uncle Sam and Henry Ford," the "National Stockman and Farmer" observes. "We are certain of only two things about it. One of them is that the place should be spelled Mussel Shoals. That is the way it was spelled during the Civil War, when some of the hungry boys of both armies tried to eat the mussels after much and various cook-
$\Gamma$ The only trouble with this comnent is that the word "mussel," denoting a bivalve mollusk, is also spelled "muscle" by the dictionaries. The man who tries to get a bet on "mussel" as the only spelling is in nearly the same case as the joker who asked, "How do you spell the word that describes singers in a church-it's q-u-i-r-e, isn't it?" The "certain" man says, "No, it's c-h-o-i-r, of course," and loses his bet on a sure thing when the dictionaries are consulted and quire is found to be a legitimate variant.

An English missionary preacher, the late Archibald Brown, told this story on himself, according to the London "Chronicle." A representative of the East London Mission visited a sick man who had been influenced by Brown. "Ah." said the man, "before Archibald Brown came I feared neither God nor the devil. But now, under his blessed teaching, I've learned to love 'em both."

One of the great burdens on our National transportation system, the "Railway Age" says, is involved in the necessary renewal of city terminals, for roads whose mileage has not measurably increased. It cites work of this character in Chicago alone which involves many millions--that of the North Western, now completed, costing $\$ 20,000,000$ : what is known as the Union Station group, to cost over $\$ 65,000,000$; that of lhe Illinois Central, to cost $\$ 85,000,000$; nd plans for other stations involving an expenditure of $\$ 50,000,000$. Besides this, the railways of Chicago are carrying out a vast scheme of track elevation to cost $\$ 150,000,000$. Against these immense sums must be set, however, the intangible assets of beauty, convenience, and safety which are associated with these stupendous improvements, as well as their tangible value in handling increased traffic.

A teacher asked, as reported by a Lonton comic paper, "What would King Alfred, if he were alive now, think of he Home Rule Bill?" and the boy aniwered, "If King Alfred were alive now he would be too old to be interested in politics."

The numbers seven and nine seem to have been regarded as lucky or sacred in the older days, judging from the numerous entries under these numbers in a recently published reference book. There are the seven ages of man, the seven arts, the seven bibles of the seven religions, the seven bodies in alchemy, the seven champions of Christendom, the seven churches of Asia, the seven deadly sins, the seven sages of Greece, the seven seas, the seven senses, the seven virtues, the seven wonders of the world, etc. Then there are the nine gods, the nine Muses, the nine orders of angels, the nine spheres, the nine worthies, and a "nine days' wonder." The last-named phrase receives this curious explanation: "Said to be derived from the interest and excitement of children over the nine days' blindness of a newly born kitten."


Palatial new U.S. Government ships operated by the Pacific Mail Steamship Company now sail from San Francisco to the Orient via Hawaiithe Pacific Mail's famous "Sunshine Belt to the Orient." A day's stop is made at Honolulu. Additional stopovers may be arranged in any Eastern Country.

These ships are American-built, oil-burning vessels of 21,167 displacement tons and 535 feet in length. They were designed for war service and to combat submarines but have been rebuilt into modern and luxurious liners. Their speed and safety (seven water tight compartments protect the prow alone) make them unique among the merchant ships of the world.

Sister ships they are alike in every luxurious detail. The spacious staterooms are all outside, equipped with beds (not berths) running hot and cold water, electric fans, electric radiators, bed reading lamps, telephones. Most have private baths. The social Rooms are exquisitely beautiful-decorated in the soft greys so delightful to Americans.

## Write for Booklet

Your Government wishes the name of every prospective traveler. If you are considering an ocean voyage, send the information blank now-no matter when you intend to go. You will receive the Government's booklet of authentic travel information about passports, income tax requirements, etc.; deseription of $U$. S. Government ships and literature telling the places to go and things to see in foreign lands. No obligation is implied.

If you yourself cannot take an ocean trip, clip the information blank conyway and urge some friend who may go to send it in.
For information in regard to sailings and accommodations, address Pacific Mail Steamship Co. $E_{s t a b l i s h e d ~} 1848$
508 California St., San Francisco, Cal. 502 So. Spring St., Los Angeles, Cal. 10 Hanover Square, New York City



## W.LDOUGLAS FOR MEN AND WOMEN YOU CAN ALWAYS ALSO MAVY STLLES AT $\$ 500 \& \$ 600$



THE STAMPED PRICE IS YOUR PROTECTION AGAINST UNREASONABLE PROFITS

W.L.DOUGLAS PRODUCT IS GUARANTEED BY MORE THAN FORTY YEARS EXPERIENCE IN MAKING FINE SHOES

They are made of the best and finest leathers, by skilled shoemakers, all working to make the best shoes for the price that money can buy. The quality is unsurpassed. Only by examining them can you appreciate their wonderful value. Shoes of equal quality cannot be bought elsewhere at anywhere near our prices.

Our $\$ 7.00$ and $\$ 8.00$ shoes are exceptionally good values. W. L. Douglas shoes are put into all of our 108 stores at factory cost. We do not make one cent of profit until the shoes are sold to you. It is worth dollars for you to remember that when you buy shoes at our stores YOU PAY ONLY ONE PROFIT.

No matter where you live, shoe dealers can supply you with W. L. Douglas shoes. They cost no more in San Francisco than they do in New York. Insist upon having W. L. Douglas shoes with the name and retail price stamped on the sole. Do not take a substitute and pay extra profits. Order direct from the factory and save money.

W.L. Douglas name and portrait is the best known shoe Trade Mark in the world. It stands for thehighest standard of quality at the low" est possible cost. The intrimsic value of a Trade Mark lies in giving to the consumer the equivalent of the price paid for the goods.


President W. L. Douglas Shoe Co., Sparh St., Brockton, Mass


CANOES ROWBOATS FISHBOATS MOTOR BOATS OUTBOARD MOTORS CATALOG FREE. Save Money ORDER BY MAIL

Please state what you are interested in THOMPSON BROS. BOAT MFG. CO. 1521 Ellie Ave. PESHTIGO, WIS.

## 1,000 Island House s. Crossmon House

ALEXANDRIA BAY, N. Y.

In the heart of the 1,000 Islands. Accommodations for more than 1,000 guests ; finest fishing, motor boating, trap shooting, golf, canoeing, swimming pool; fine motor roads from all points. Greatly reduced railway fares now in force; suggest early reservations.

## OPEN MAY 25th TO OCTOBER 1st

Attractive book with beautiful pictures and auto map sent on request, or complete information from all principal tourist agents including reservations. Willifam H. Warburton, Proprietor.


The RESOLUTE

- Aristocrat of Yachts
proved herself true in every line and staunch in every timber when she successfully defended the America's cup.


## and the HERRICK



## Paramount among Refrigerators -

has also proved itself true-clear thru-and strong in every service feature, ably defending its right to quality leadership.
Above all a home refrigerator, the HERRICK is also the first choice of the finest apartment hotels be-cause:-HERRICK scientific, dry air circulation keeps it clean and dry; HERRICK mineral wool insulationkeeps it cold; removable drainage system saves work.
HERRICK Outside Icing-when spec-ified-makes botherless icing in summer and iceless refrigeration in cool weather.

MEMO for FREE BOOKLET!
"Food Safety", tells proper way to arrange food in any refrigerator and describes specific advantages of the HRRRICK. Send now or clip this memo as reminder to write soon.

HERRICK REFRIGERATOR CO. 1106 River Street - Waterloo, Iowa

## Food keeps BEST in the HERRICK THE ARISTOCRAT OF REFRIGERATORS

LATEST MODEL 9 SHOT AUTOMATIC


