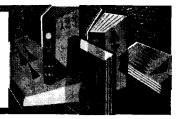
Books

in Communications



What to Watch Out For

FRIEND who thinks of himself as a watcher of trends, an authority, and a close observer asked me the other day, "Whither are books about communications tending? What are the trends to watch?" Or words to that effect. Glad he asked that question. It gives me an excuse to glance at the whole field of such books-from television to the press, from advertising to public relations-and make a few predictions about what the new year will bring. (After some five years as proprietor of this column, I've discovered that it's not terribly difficult, in a field where tradition often seems to be king, to make some pretty accurate forecasts.) Very well, then:

- 1. A Madison Avenue advertising man will write a book arguing that ads must, above all else, be truthful. The potential customer, our ad man will say, can spot a half-truth or distortion a whole supermarket aisle away, and the slightest suspicion that you're not telling the truth will undermine the whole ad. Of course, he will point out, sometimes it becomes necessary, for reasons of space and economy, to soft-pedal the bad points of the product you're advertising in order to emphasize the good points. But this selective emphasis should in no way be confused with distorting the truth.
- 2. A Madison Avenue advertising man will write a book arguing that it doesn't matter what you say in an ad; the important thing is to sell the product. He will, of course, make it clear that he doesn't counsel any outright distortions of the truth. The important thing about advertising, he will reveal, can be summed up in two key words: Selective Emphasis.
- 3. A university press will publish a book whose title is likely to be *The Influence of the Press on Public Opinion*. After 400-odd pages the author will conclude that the press has an influence on public opinion, but that the precise nature of that influence is thus far unclear and that more research is therefore needed.
- 4. A university press will publish a survey of the magazine industry in the United States. There will be a reference to the Saturday Review of Literature or, alternatively, to the Saturday Evening Review. The author will be described as an authority on magazines.
 - 5. A Washington newspaperman will

write a book about the life of a Washington newspaperman. He will reveal that covering President Johnson is like covering no other President.

- 6. A public relations man will do the ultimate public relations job of them all, by writing a book about himself. In it he will describe how he overcame adversity to arrive at his present eminence. Sample passage; "Your plan cannot possibly work,' the president of this multimillion-dollar corporation told me. 'It has been tried before and it has never worked.' Nevertheless, with all the confidence of my eighteen years, I determined to see if I could not make my plan work."
- 7. A book will be written criticizing the United States Information Agency for not providing an accurate picture of the United States and for being unimaginative and bureaucratic.
- 8. A Soviet journalist will visit the United States and write a book about his trip, with major emphasis on crime and slums. If he sees anything he is tempted to like, he will know it was put there especially to fool Soviet journalists and he will therefore feel safe in discounting it.
- 9. A former television executive, now earning an honest living in public relations, will write a book called *The Truth About Television*. Television, he will reveal, looks all glittery from in front of the screen, but behind the scenes—ugh!
- 10. Finally, from out of nowhere, will come a scattering of books that are honest and imaginative and memorable. There will not be many of them—there never are—but they are worth watching for, and they are one of the things that make writing this column a fresh adventure every month. —James F. Fixx.



CLASSIFIED

CLASSIFIED ADVERTISEMENTS are accepted for things wanted or unwanted; personal services; literary or publishing offers, unclassified elsewhere; miscellaneous items appealing to a special intelligent clientele; jobs wanted; houses or camps for rent; tutoring; ideas for sale. All advertisements must be consonant with the character of Saturday Review. Rates for a single insertion, 70¢ per word, 10-word minimum. Count 2 extra words for Box and Numbers. Rates for multiple insertions:—52 times 62¢ per word each insertion; 25 times 64¢ per word each insertion; 13 times 66¢ per word each insertion. Full payment must be received eighteen days before publication. We forward all mail received in answer to box numbers and submit postage bills periodically. Mail to be called for at this office will be held 30 days only. Address Classified Department, Saturday Review, 380 Madison Avenue, New York, New York 10017.

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BRITISH BOOK BARGAINS—all subjects. Catalogues free. Wants solicited. Transbooks, Matawan, New Jersey 07747.

FREE POSTAGE, Paperbacks—Records—Hardbounds in print. Free catalogues, store clearance merchandise. New York Book, 4 West 43rd Street, NYC 10036.

PAPERBACKS, Lafayette Hill, Pennsylvania 19444. Catalogue 10¢. Paperback books, records, tapes, stationery.

BOOKS ABOUT ASIA — ORIENTALIA. 11 East 12th Street, New York, New York 10003. Free Catalogue S.

FREE monthly listing of book publishers' overstocks at huge discounts. Unique Books, Box 7495-SR, Robbinsdale, Minnesota.

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AMERICAN HAIKU magazine. Subscription—\$3.00 yearly. Box 73, Platteville, Wisconsin.

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SUBSCRIPTIONS to German, Austrian, Swiss magazines make thoughtful gifts. Request catalogue. German News Company, 200 East 86th Street, NYC 10028, BUtterfield 8-5500.

FRENCH, ITALIAN, SPANISH, POLISH periodicals, newspapers. European Publishers West 43rd Street, NYC 10036.

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EVENING CLASSES in Figure Drawing and Portraiture. Career courses in Commercial Art and Interior Design. ART CAREER SCHOOL, Suite 2111, 175 Fifth Avenue, NYC 10010. 212-AL 4-2446.

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COLLEGE DROP-OUTS: We concentrate on the educational redevelopment of selected students, including poor achievers, with unrealized learning potential. Educational Development Center, 23 Adelbert Street, Berea, Ohio 44017, Dept. SR.

MIDDLESEX COLLEGE, Box E, Stowe, Vermont 05672. Traditional curriculum for two and four year programs including European study, Theater Arts, and Fine Arts. Applications for Spring Semester until January 25th.

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OLD LETTERS WANTED. Authors, scientists, military leaders, musiciaus, American statesmen, etc. Collections and important single items bought and sold. Especially interested in literary material, Catalogues issued, Walter R. Benjamin Autographs, 790 Madison Avenue (at 67th), New York 10021. REgent 4-3902. Established 1887.

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(Continued on page 118)

PERSONALS

(Continued from page 117)

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IDEAL FOR FIRST TIME CAMPERS: Appel Farm Art & Music Center for Children, Elmer 24, New Jersey.

SR/January 8, 1966

CAMPS

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SUNSHINE AND CULTURAL STIMULATION, T00? No need to settle for one or the other when you can have both at the Ventura TowneHouse. Balmy, year-round climate—where purposeful living is carefree. HQ for Ventura Symphony Association and Forum of the Arts—across the street from Ventura College—near Santa Barbara and Los Angeles. Spacious tower or garden apartments—epicurean meals for zestful living. Putting green, Health Club, sauna bath, or nearby beach, Marina, golf courses to keep trim. 24 hour emergency R.N. response from adjoining convalescent hospital. No capital investment—one modest monthly payment includes meals, maid service and use of extensive facilities. Rates start at \$250. For color brochure write S. R. Wilbey, Ventura TowneHouse, 4900 Telegraph Road, Ventura, California 93003. Use one of our "try-it-out" units for a relaxing winter vacation in the sun!—you'll send for your favorite roll-top desk and stay.

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THERE'S A PLACE you'll like—white sand beaches—uncrowded Island—nice. Box M-18, Chamber of Commerce, Longboat Key, Florida.

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KINGSLEY DOUBLE-CROSTIC NO. 1657

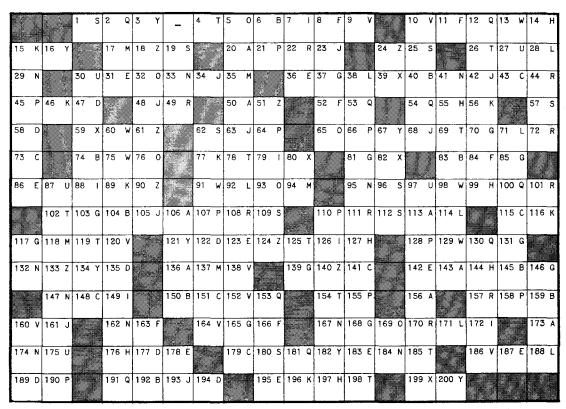
Reg. U.S. Patent Office

By Doris Nash Wortman

DEFINITIONS	WORDS	DEFINITIONS	WORDS
A. City of Galicia, near the Ukraine, scene of much fighting in both World Wars.	20 156 113 136 106 143 173 50	N. With the benefit (of a particular illumination, or point of view; 3 wds.)	162 174 132 29 184 41 33 167 95 147
B. Vehement attack.	104 145 150 40 159 192 6 74 83	O. Slang for a state of fidget.	65 5 93 32 169 76
C. U.S. slang, with deprecia- tory overtone, for any out- fit, establishment.	73 148 151 115 179 141 43	P. Special name for the greatly widened part of Alaska's river (2 wds.)	110 21 128 66 45 155 158 107 190 64
D. Agreement based on conventions.	47 122 135 58 189 194 177	Q. Thoroughly delighted.	181 12 130 2 191 53 54 100 153
E. Passion for certain collect- ing, shared by King George V and FDR, among many	142 183 36 187 31 178 86 195 123	R. Specifying a certain type of soft pleats in women's dresses.	170 108 157 72 111 22 49 44 101
others.		S. Popular small house dog, of three varieties and three sizes.	19 112 1 57 25 62 96 180 109
F. Antonym of rear-end (col- lision of two moving ob- jects; comp.)	84 166 11 52 8 163	T. The meteorologist's rain gauge.	154 26 69 185 125 4 198 102 78 119
G. From which place.	131 103 85 37 139 70 117 81 168 146 165		
H. Proclamation of the gospel.	197 55 99 127 176 14 144	U. Rhea americana.	30 87 97 175 27
I. Flush.	88 149 126 172 79 7	V. Worth of a dime in the U.S.?	164 138 160 186 152 9 10 120
J. Denoting customary action.	105 193 42 161 48 23 63 34 68	W. Furnished with sufficient complement, as for work crews, etc.	91 75 129 60 13 98
K. Pertaining to locomotor ataxia.	56 15 77 116 89 196 46	X. The void of space.	199 80 59 82 39
L. Card game for any number, originating in South Amer- ica, wildly popular twenty years ago and still played.	28 188 171 71 114 38 92	Y. Swimmer.	16 121 182 134 200 3 67
M. The pharmacist's mel.	17 118 137 35 94	Z. Light-draft houseboat on the Nile, lateen-rigged or power-driven.	61 18 133 140 124 51 24 90

DIRECTIONS

To solve this puzzle you must guess twenty-odd WORDS, the definitions of which are given in the column headed DEFINITIONS. Alongside each definition, there is a row of dashes—one for each letter in the required word. When you have guessed a word, write it on the dashes, and also write each letter in the correspondingly numbered square of the puzzle diagram . When the squares are all filled in, you will find that you have completed a anotation from some published work. If read up and down, the letters in the diagram have no meaning. Black squares indicate ends of words; if there is no black squares the right side of the diagram, the word carries over to the next line. When all the WORDS are filled in, their initial letters spell the name of the author and the title of the piece from which the quotation has been taken. Of great help to the solver are this acrostic feature and the relative shapes of words in the diagram as they develop. Authority for spellings and definitions is Webster's New International Dictionary, Second and Third Editions.



Solution of last week's Double-Crostic will be found on page 18 of this issue.